

## Application for a Seller Loan

To : HSBC Continental Europe ("HSBC")

(\* Denotes a mandatory field)

<b>For Bank Use Only</b>									
Loan No. <input style="width: 90%;" type="text"/>	Due Date <table border="1" style="display: inline-table;"><tr><td>D</td><td>D</td><td>M</td><td>M</td><td>Y</td><td>Y</td><td>Y</td><td>Y</td></tr></table>	D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		
<b>2. Instruction (Application)*</b> This is an application for the trade service(s) specified below. Please select the trade service(s) you require, complete the required information and provide any instructions related to the trade service(s).									
Manufacturer's Advance - <b>Not Under Export Documentary Credit (DC)</b>									
<b>3.1 Borrower Name* (the Customer)</b> <input style="width: 95%;" type="text"/>	<b>3.2 Name of Contact Person*</b> <input style="width: 95%;" type="text"/>								
<b>3.3 Borrower Tel/Email*</b> <input style="width: 95%;" type="text"/>	<b>3.4 Account Number (if known)</b> <input style="width: 95%;" type="text"/>								
<b>4.1 Loan Currency*</b> <input style="width: 95%;" type="text"/>	<b>4.2 Loan Amount*</b> <input style="width: 95%;" type="text"/>								
<b>4.3 Loan Tenor*</b> <input type="checkbox"/> <input style="width: 50px;" type="text"/> Days <input type="checkbox"/> Date <table border="1" style="display: inline-table;"><tr><td>D</td><td>D</td><td>M</td><td>M</td><td>Y</td><td>Y</td><td>Y</td><td>Y</td></tr></table>		D	D	M	M	Y	Y	Y	Y
D	D	M	M	Y	Y	Y	Y		
<b>5.1 Buyer's Name* (in full)</b> <input style="width: 95%;" type="text"/>	<b>5.2 Buyer's Address</b> <input style="width: 95%; height: 50px;" type="text"/>								
<input type="checkbox"/> Please refer to the attachment(s)	<b>5.3 Sales Contract/ Pro-Forma Invoice/ Purchase Order No.*</b> <input style="width: 95%;" type="text"/>								
<b>6. Proceeds Disposal*</b> Credit account No. <input style="width: 95%;" type="text"/>									
<b>7. Brief Description of the Goods / Service*</b> <input style="width: 95%; height: 40px;" type="text"/>									
<b>8. Foreign Exchange Contract No. (if applicable)</b> <input style="width: 95%;" type="text"/>	<b>9. Charges*</b> Debit interest and charges from account No. <input style="width: 95%;" type="text"/>								
<b>10. At Maturity*</b> Debit Account No. for repayment of the loan <input style="width: 95%;" type="text"/>									
<b>11. Special Instructions (if any)</b> <input style="width: 95%; height: 80px;" type="text"/>									

**12. Debtors List**

Debts References	Debtor designation	Payment Place	Debt Amount	Currency

We refer to HSBC's Standard Trade Terms (as amended from time to time) which can be accessed, read and printed by visiting [www.gbm.hsbc.com/gtrfstt](http://www.gbm.hsbc.com/gtrfstt) or alternatively the Customer can request a copy from its Relationship Manager (the Standard Trade Terms).

This application incorporates and is subject to the Standard Trade Terms as though they were set out in full in this application, and together they form an important agreement.

By signing this application the Customer:

- irrevocably requests HSBC to provide the above trade service(s) in accordance with the instructions in this form; and
- confirms that it has read and understood the Standard Trade Terms and agrees that this application incorporates the Standard Trade Terms and that the Standard Trade Terms apply to the above trade service(s).

Signed for and on behalf of the Customer:

Date

D	D	M	M	Y	Y	Y	Y
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Print Name

Print Name

**Authorised Signature(s) together with Borrower stamp**

For HSBC to process your request promptly, please send the following with this application:

- A clear copy of each invoice
- A clear copy of each Transport Document

GTRF-FR-LN-029-JUL21